



JOINT PRESS RELEASE

Belgium / Norway, 7th of December 2020

Cooperation agreement

Viken AT Market AS and Sapin S.A. have entered into a cooperation agreement for resale and distribution of roundwood and woodchips. The cooperation will strengthen the entry of Norwegian wood into new market regions within Europe.

"The cooperation with Sapin represents a further step to developing and expanding the market for Norwegian roundwood and woodchips", says Håkon H. Myhra, CEO of Viken AT Market. "The major forest damages in Central-Europe are definitely affecting the roundwood market in several years, however we believe that fresh coniferous roundwood will be in high demand in the future. We want to position our company for further growth in markets where we have not been present."

"We are pleased to have entered into an agreement with Viken AT Market", says Wiek Peters, MD of Sapin. "We have been trading for some years with Viken AT Market, our companies are quite similar in several ways, complimenting and supporting each other. We have established a vast experience with the trading of roundwood and woodchips in Europe, and we believe that we can benefit from integrated logistics, especially when it comes to multimodal transportation to European clients."

The cooperation agreement covers the resale and distribution in the territories of Benelux, Mid & South West Germany, Austria, Switzerland, France, Ireland and the UK.

About Sapin

Sapin, owned by the Sappi group is trading roundwood and woodchips destined for paper mills, sawmills and bio-energy plants within Europe. Sapin has a multi functional team with trusted experience in harvesting management, purchase and sale of wood and multimodal transportation.

About Viken AT Market

Viken AT Market AS is a Norwegian trading company for roundwood and woodchips mainly for exports. The company is owned 50/50 by Viken Skog and AT Skog, two of the leading forest cooperatives in Norway. Viken AT Market has taken a strong position in the wood trading market, and is a major supplier to forest industries in Scandinavia, Baltics and Northern Europe.

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